

# Stampin' Up! Demonstrator Frequently Asked Questions

To love what we do  
and share what we  
love, as we help others  
enjoy creativity  
and worthwhile  
accomplishments . . .  
in this we make  
a difference!

—Statement of the Heart

## **Q: What will I do as a Stampin' Up! demonstrator?**

A: Share your love of paper crafting (scrapbooking, card making, rubber stamping) with family and friends through home workshops. Help others enjoy the fun and flexibility of running their own Stampin' Up! business.

## **Q: What are the minimum sales requirements?**

A: You only have to submit \$400 in sales per quarter. An average workshop is typically \$250-\$300 so you can meet your quarter with one or two workshops. Also, you can submit your sales in any increment you wish and still get your discount and commission.

## **Q: What if I only want to do this as a hobby. Do I still have to have workshops?**

A: Absolutely not!! Stampin' Up! supports the hobby demonstrator just as well as the career demonstrator. You can put in your own order or collect orders from family and friends to equal the \$400 a quarter minimum.

## **Q: Can I be my own Hostess?**

A: Yes, you can be your own Hostess anytime you want. You can invite your family and friends into your own home and have a workshop. You would be the Hostess, receiving the Hostess benefits, and you would also be the demonstrator receiving your instant income and commission. As a Stampin' Up! Demonstrator you will receive the same benefits as a customer plus the commission.

## **Q: How much does it cost to get started as a Demonstrator?**

A: The Standard Starter Kit is only \$269 plus tax (shipping is free!). It includes everything you will need to get your business up and running, including stamp sets, ink, paper, catalogs, order forms, training video, etc. (\$410 value). If you're interested in scrapbooking, you can also select the Stampin' Memories Add-on for an additional \$60 (a \$96 value).

## **Q: What if I decide that I don't like it once I've started. Will I be penalized if I quit or is there a certain time frame I have to be a demonstrator?**

A: You can stop anytime you choose. You simply just stop putting in your minimum sales. But I guarantee you once you get started you won't want to stop!!

## **Q: What kind of incentives can I earn as a Stampin' Up! Demonstrator?**

A: Stampin' Up! offers so many benefits and incentives to demonstrators..... here are a few:

- In your first 3-4 months you have the opportunity to earn FREE stamp sets from the current catalog through a program called Stampin' Start.
- 30% off on your first order if you place it within 45 days after signing up.
- You can earn up to 40% commission on personal purchases & customer sales. Stampin' Up! Demonstrator
- Every year you are eligible to earn a FREE Stampin' Up! Cruise.
- Great Rewards - You get to pick FREE items (Logo & product) each quarter depending on your sales. The first prize level only requires \$1,300 in sales per quarter, and you've earned a very nice prize!
- Free catalogs through out the year.
- Receive our Stampin' Success monthly magazine – includes great tips and techniques!
- Pre-order new sets before they're available
- I also offer Rewards & Incentives to my team members each month
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## **Q: Do people really make money at this?**

A: YES!! The top demonstrators make several thousand dollars each month. Also, every year there are cash awards given at convention for group and individual accomplishments. One is for Rising Stars...ONLY brand new demonstrators qualify for this one!! You keep 20% of each order placed. Depending on your monthly sales, you can earn an extra 5-20% (called volume rebates), and if you recruit other demonstrators, you earn a commission on their sales.

## **Q: Do I have to recruit other demonstrators?**

A: Of course not!! This is a multilevel marketing company and we have the opportunity to build a group and a retirement...but this is not a requirement. It is a perk, though!

## **Q: How much support can I expect from my Upline?**

A: You can expect to receive full training from me. Including business tips, ideas, stamping techniques, and ongoing support through our group website and email! I will be your biggest cheerleader for whatever goals you want to achieve with Stampin' Up!

## **Q: Where will I get my ideas for my workshops?**

A: Stampin' Up! has many resources for demonstrators. The Catalog, the SU! website, the monthly Stampin' Success magazine, training videos, and Stampin' Connection. It's OKAY to copy your projects from these sources and use them at your workshops. You do not have to do everything by yourself.

## **Q: Are there any Stampin' Up! Events that I can attend as a new demonstrator?**

A: Yes! Here's a list of the Stampin' Up! Events:

- Convention – Every year Stampin' Up! Holds their annual convention either in July or August and it's 4 days long. This is the absolute best event ever!!
- Regional Seminars - Regional meetings are posted on the website and each year they host several through out the US and Canada. You can attend the one nearest you or travel to one of the others.
- Leadership - This is a fabulous event for those at Consultant level and above. If you want to achieve greatness with Stampin' Up! this is the event for you.

## **Q: How do I sign up?**

A: Go to [tanyamorose.stampinup.net](http://tanyamorose.stampinup.net) and click on Join Stampin' Up! You'll need my recruiter password ([tanyastamps.com](http://tanyastamps.com)). Then you'll make your selections to customize your kit and within minutes your demo ID number will be emailed to you. (Don't forget, you're not a demonstrator until you pay, so, you can go take a look and come back later.)

## **Q: Do you really love what you do?**

A: I absolutely LOVE what I do and I know you will, too. The friends I've made as a Stampin' Up! Demonstrator is just an added bonus!!

I hope I have answered some of your questions. I would love to share this fabulous business opportunity with you today! Please feel free to contact me!

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